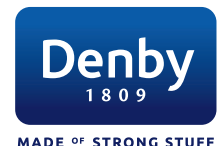


DEBT PURCHASE



Denby in Numbers

 <p>31 retail outlet stores</p>	<p>\$92m turnover</p>	 <p>760 employees</p>
<p>Group exports</p>  <p>+16% year-on-year</p>	<p>Acquired other British heritage ceramics brands</p> 	 <p>insolvency & rescue AWARDS 2009</p>

Key Facts

- › Over 200-year-old British pottery manufacturer employing over 700 people
- › Debt restructuring to reduce historic **\$144m** debt burden
- › Hilco backed a **\$60m** MBO (February 2009)

Results

- › Successful brand extensions into kitchenware and cutlery
- › Export business grown significantly
- › Retail outlet store portfolio doubled
- › Returned to profitability
- › Awarded Insolvency and Rescue Awards 2009 'Business Rescue of the Year'